

## Press release

### **Newly founded ARCIDA Advisors investment platform enters distressed real estate debt market**

**Frankfurt, 14 October 2021.** ARCIDA Advisors GmbH is entering the market as a fully integrated investment and asset management platform for non-performing (NPLs) and sub-performing loans (SPLs) in the real estate sector. Through this platform, the company enables German and International professional capital partners to invest throughout the entire German-speaking region within the sector with clearly defined ESG credentials and operating criteria.

The senior management team at ARCIDA Advisors comprises of Oliver Platt and Andre Barth, both partners at KUCERA, Michel Anter, managing partner of Headstream Group, and Renaud Linclau, partner at Headstream Group. Together, these four experts bring more than 65 years of experience in the German and European market for distressed and non-performing real estate debt, as well as a combined track record of more than EUR 14 billion in NPL and SPL transactions and real estate transactions of more than EUR 10 billion.

ARCIDA Advisors anticipates a growing market for NPLs and SPLs driven by increasing Bank regulation, new stringent accounting standards, the COVID-19 pandemic, looming stagflation (inflation with economic stagnation) and the emergence of sustainable investing standards.

“We enable professional investors to participate in this growth market,” says **Managing Partner Oliver Platt**. “International investors, in particular, have not yet fully recognised the market potential in Germany, Austria and Switzerland. At the same time, we act as a partner to banks and other financial service providers as they seek to wind down their NPL and SPL portfolios. Our team has the necessary real estate, capital markets and restructuring know-how to maintain and grow real estate asset values even in challenging situations.”

ARCIDA Advisors follows a stakeholder-centric management approach that brings together the interests of investors, banks, debtors and other interested parties. “Our goal is to create win-win situations,” explains **Michel Anter, Managing Partner**. “Our experience has taught us that value

creation has the best chance of succeeding when all parties involved in a transaction work towards a common goal. In the past, market practice was often quite different, especially under the strain of the financial crisis. For us, however, this approach along with a commitment to ESG principles are core elements of our investment approach, right from the start.”

**About ARCIDA Advisors**

ARCIDA Advisors GmbH is a fully integrated investment and asset management platform specialised in non-performing loans (NPLs) and sub-performing loans (SPLs) in the real estate sector. The company provides a convenient gateway for German and international professional investors to invest throughout the entire German-speaking region while also considering ESG criteria. Its management team consists of real estate, capital markets and restructuring experts with a combined track record of more than EUR 14 billion in NPL and SPL transactions as well as real estate transactions of more than EUR 10 billion.

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